

Raffaele CONTI

Professeur

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Département: Management

Campus de Cergy

DIPLÔMES

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2011	Doctor of Philosophy, Sciences de Gestion, Management (Università Bocconi Italie)
2004	Master of Science, Economie (Universitat Pompeu Fabra Espagne)
2003	Bachelor, Science politique (University of Pisa Italie)

CARRIÈRE

POSITIONS ACADÉMIQUES PRINCIPALES

2021 - Présent	Professeur (ESSEC Business School France)
2017 - 2021-05-31	Professeur associé (Catolica Lisbon School of Business & Economics Portugal)
2011 - 2016-12-31	Professeur assistant (Catolica Lisbon School of Business & Economics Portugal)

AUTRES POSITIONS ACADÉMIQUES

2021 - 2025-05-31	TITULAIRE CHAIRE EXCELLENCE "Strategy & Innovation" (ESSEC Business School France)
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PUBLICATIONS

ARTICLES

[CONTI, R. \(2015\). Regional R&D Decentralization and Breakthrough Inventions: A Tale of Two Mechanisms. *Industry and Innovation*, 22\(1\), pp. 59-78.](#)

[ARANDA, A.M., CONTI, R. et WEZEL, F.C. \(2021\). Distinct but not Apart? Stigma Reduction and Cross-Industry Evaluative Spillovers: The Case of Medical Marijuana Legalization. *Academy of Management Journal*, 64\(6\).](#)

[CASTELLANETA, F., CONTI, R. et KACPERCZYK, A. \(2020\). The \(Un\) intended consequences of institutions lowering barriers to entrepreneurship: The impact on female workers. *Strategic Management Journal*, 41\(7\), pp. 1274-1304.](#)

[CONTI, R., GAMBARDELLA, A. et NOVELLI, E. \(2019\). Specializing in Generality: Firm Strategies When Intermediate Markets Work. *Organization Science*, 30\(1\), pp. 126-150.](#)

[CONTI, R. et VALENTINI, G. \(2018\). Super Parties? Assessing the Effect of Judicial Independence on Entry. *Management Science*, 64\(8\), pp. 3517-3535.](#)

[CASTELLANETA, F., CONTI, R. et KACPERCZYK, A. \(2017\). Money secrets: How does trade secret legal protection affect firm market value? Evidence from the uniform trade secret act. *Strategic Management Journal*, 38\(4\), pp. 834-853.](#)

[CONTI, R., GAMBARDELLA, A. et MARIANI, M. \(2014\). Learning to Be Edison: Inventors, Organizations, and Breakthrough Inventions. *Organization Science*, 25\(3\), pp. 833-849.](#)

[CONTI, R. \(2014\). Do non-competition agreements lead firms to pursue risky R&D projects? *Strategic Management Journal*, 35\(8\), pp. 1230-1248.](#)

[CASTELLANETA, F., CONTI, R., VELOSO, F.M. et KEMENY, C.A. \(2016\). The effect of trade secret legal protection on venture capital investments: Evidence from the inevitable disclosure doctrine. *Journal of Business Venturing*, 31\(5\), pp. 524-541.](#)

[CONTI, R., KACPERCZYK, A. et VALENTINI, G. \(2022\). Institutional protection of minority employees and entrepreneurship: Evidence from the LGBT Employment Non-Discrimination Acts. *Strategic Management Journal*, 43\(4\), pp. 758-791.](#)

[CONTI, R., GAMBARDELLA, A. et NOVELLI, E. \(2013\). Research on Markets for Inventions and Implications for R&D Allocation Strategies. *Academy of Management Annals*, 7\(1\), pp. 717-774.](#)

[CONTI, R. et NOVELLI, E. \(2022\). Not all technologies are created equal for stakeholders: Constituency statutes, firm stakeholder orientation and investments in technology generality. *Research Policy*, 51\(3\), pp. 104470.](#)

[PADULA, G., NOVELLI, E. et CONTI, R. \(2015\). SMEs inventive performance and profitability in the markets for technology. *Technovation*, 41-42, pp. 38-50.](#)

[CASTELLANETA, F. et CONTI, R. \(2017\). How does acquisition experience create value? Evidence from a regulatory change affecting the information environment. *European Management Journal*, 35\(1\), pp. 60-68.](#)

[ZHANG, H., BRANSTETTER, L., CONTI, R. et MAMADEHUSSENE, S. \(2023\). Who gains and who loses from more information in technology markets? Evidence from the Sunshine Act. *Strategic Management Journal*, 44\(10\), pp. 2377-2412.](#)

[CONTI, R., GODINHO DE MATOS, M. et VALENTINI, G. \(2024\). Big Data Analytics, Firm Size, and Performance. *Strategy Science*, 9\(2\), pp. 135-151.](#)

[CASTELLANETA, F., CONTI, R., KACPERCZYK, A. et MAMADEHUSSENE, S. \(2025\). The Indirect Effect of Entrepreneurship on Pay Dispersion: Entry Cost Reduction, Mobility Threat, and Wage Redistribution Within Incumbent Firms. *Organization Science*, 36\(1\), pp. 452-476.](#)

[CASTELLANETA, F., CONTI, R. et KACPERCZYK, A. \(2025\). Gender Gap in Startup Recruiting: Evidence from Changes in Termination Costs. *Management Science*, In press.](#)

[MARCHESINI, G., CONTI, R. et VALENTINI, G. \(2026\). More Light but Less Sight? The Dual Effect of Information Transparency on Firm Innovation. *Journal of Management*, In press.](#)

COMMUNICATIONS DANS UNE CONFÉRENCE

[CONTI, R. \(2022\). Who Gains and Loses from More Information in Technology Markets? Evidence from the Sunshine Act. Dans: 2022 Academy of Management Annual Meeting. Seattle.](#)

[CONTI, R. \(2023\). The Methodological Frontier of Empirical Identification. Dans: 83rd Annual Meeting of the Academy of Management. Boston.](#)

CHAPITRES

[CONTI, R. et AZEVEDO, S. \(2026\). Using Open-Source Hardware for Enhancing Lean Entrepreneurship. Dans: Hugo Plácido da Silva, Patrícia Justo Bota, Ana Sofia Cacaís do Carmo eds. *Open Source Biomedical Engineering: Bridging the Gap Between Sensing, Processing, and Visualization*. 1st ed. Cham: Springer Nature Switzerland, pp. 157-171.](#)

ACTIVITÉS DE RECHERCHE

Co-direction d'une revue - Co-rédacteur en chef

2020 - Présent: Co-rédacteur en chef de la *Strategic Management Journal*

2020 - Présent: Co-rédacteur en chef de *Management Science*

